

NOTICE OF INTENT TO AWARD SOLE SOURCE PROCUREMENT

Title:	Custom Engineering & Integration: Automated camera switching based on voice detection using AVER MT300N and Shure MXA920W-S. Custom control system programming to enable intuitive operation and dynamic video/audioswitching. Rack-mounted AV furniture and cable management tailored to architectural constraints. Exclusive Services: Engineered design with Pre-sale and Post-sale documentation Field project management Control programming and configuration. A 90-day workmanship warranty. Post-installation support and education
Notice Date:	Nov 05, 2025
Response Due Date:	Nov 15, 2025
Reference Number:	UDC Reference No.: RQ-207222334
Contract Description:	The University of the District of Columbia (UDC) College of Agriculture, Urban Sustainability h(CAUSES).
Vendor Name:	Best Buy Stores L.P
Point of Contact	Waheedullah Habibi Vetting Manager Waheedullah.habibi@udc.edu

REFERENCE NO.: 207222334
CAPTION: Custom Engineering & Integration. Automated camera switching based on voice detection using AVER MT300N and Shure MXA920W-S.

PROPOSED CONTRACTOR: Best Buy Stores, LP
PROGRAM AGENCY: University of the District of Columbia (UDC) College of Agriculture, Urban Sustainability (CAUSES)

DETERMINATION AND FINDINGS OF SOLE SOURCE PROCUREMENT

1. AUTHORIZATION

D.C. Official Code: §§2-354.01(C) and 2-354.04(a); and Chapter 30 of Title 8(b), D.C.M.R.: §§3002.3, 3002.4(a), and 3019

2. MINIMUM NEED

The University of the District of Columbia (UDC) College of Agriculture, Urban Sustainability (CAUSES) requires the acquisition of Custom Engineering & Integration:

Automated camera switching based on voice detection using AVER MT300N and Shure MXA920W-S.

Custom control system programming to enable intuitive operation and dynamic video/audio switching.

Rack-mounted AV furniture and cable management tailored to architectural constraints.

Bundled System Design: All components are selected and configured to work together as a unified system.

Compatibility and performance are validated by Best Buy's engineering team. The solution includes installation, commissioning, and user training.

3. ESTIMATED COST

The estimated cost for this contract is \$38,420.58.

4. FACTS THAT JUSTIFY SOLE SOURCE PROCUREMENT

While many of the individual components specified in the design—such as Shure microphones, AVER cameras, Atlona extenders, and Samsung displays—are commercially available through multiple vendors, the complete solution as engineered, integrated, and installed by Best Buy Stores LP is unique and proprietary to this provider. Urban Sustainability (CAUSES).

- **Exclusive Manufacturer and Integrator:**
Best Buy Stores LP is the Sole Source provider for the complete solution for that commercially available hardware as engineered, integrated, and installed..
- **Exclusive Services:**
Best Buy provides: Engineered design with Pre-sale and Post-sale documentation. Field project management. Control programming and configuration. A 90-day workmanship warranty. Post-installation support and education. Best Buy Stores LLC is the only provider capable of designing and configuration required by UDC.
- **Bundled System Design:**
Best Buy Stores, LP's all components are selected and configured to work together as a unified system. Compatibility and performance are validated by Best Buy's engineering team. The solution includes installation, commissioning, and user training. Because this solution is custom-designed and implemented by Best Buy, no other vendor can replicate the exact configuration, automation logic, or integration methodology without access to our proprietary design documentation and programming. Therefore, it is requested that this procurement be approved as a sole source to ensure continuity, compatibility, and optimal performance of the AV system as designed.

Conclusion: Given the unique capabilities of Best Buy Stores LP's products, the need for Custom Engineering & Integration, Best Buy Stores LP is the sole source capable of meeting the University of the District of Columbia's needs for this procurement. Therefore, a sole-source procurement is justified for the acquisition of the Automated camera switching based on voice detection using AVER MT300N and Shure MXA920W-S..

CERTIFICATION OF FACTS BY CONTRACT SPECIALIST

I have reviewed the above findings and certify that there are sufficient justifications to use the Sole Source Procurement without Competition method under the cited statutory authority.

I recommend that the Contracting Officer approves the procurement procedures and method for this proposed contract.

11/05/2025

Date

Waheedullah Habibi

Waheedullah Habibi
Vetting Manager

DETERMINATION

Based on the above findings and in accordance with 2-354.01(a)(1)(C) and 2-354.04; and Chapter 30 of Title 8(b), D.C.M.R.: §§3002.4(a) and 3019 – I hereby determine that the goods and/or services described herein should be procured from Best Buy Stores, LP.

It is further determined that the cost to the University is fair and reasonable, and that this action is in the best interest of the University.

11/7/2025

Date

Avis Marie Russell

Avis Marie Russell
Acting Contracting Officer